# SEMCO 1Q 19 Earnings Results 

## April 30, 2019



This presentation material is prepared for the convenience of investors, before the external audit on our 1Q 2019 financial results is completed. The audit results may cause some parts of this presentation material to change.

Business data contains forward projections from internal market estimates and publicly available sources. Actual business performance may differ from the projections herein, as a result of unexpected changes in the market environment and other conditions.

The financial information in this document is consolidated earnings results based on K-IFRS.

## Table of Contents

I. 1Q 2019 Results
II. Divisional Results \& Outlook
III. Appendix


## Earnings Overview

Income Statement

|  | 1Q19 | 4Q18 | QoQ | 1Q18 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 2,130.5 | 1,998.1 | $7 \% \uparrow$ | 2,018.8 | $6 \% \uparrow$ |
| Component | 836.3 | 896.1 | 7\% $\downarrow$ | 753.0 | 11\% $\uparrow$ |
| Module | 951.2 | 687.3 | $38 \% \uparrow$ | 899.8 | 6\% $\uparrow$ |
| Substrate | 328.9 | 381.8 | $14 \% \downarrow$ | 357.1 | $8 \% \downarrow$ |
| Operating Profit (\%) | $\begin{array}{r} 190.3 \\ (8.9 \%) \end{array}$ | $\begin{array}{r} 252.3 \\ (12.6 \%) \end{array}$ | 25\% $\downarrow$ | $\begin{array}{r} 154.0 \\ (7.6 \%) \end{array}$ | 24\% $\uparrow$ |
| Pre-tax Profit <br> (\%) | $\begin{gathered} 171.9 \\ (8.1 \%) \end{gathered}$ | $\begin{array}{r} 237.7 \\ (11.9 \%) \end{array}$ | 28\% $\downarrow$ | $\begin{array}{r} 152.3 \\ (7.5 \%) \end{array}$ | $13 \% \uparrow$ |
| Net Income (\%) | $\begin{array}{r} 129.8 \\ (6.1 \%) \end{array}$ | $\begin{array}{r} 185.3 \\ (9.3 \%) \end{array}$ | $30 \% \downarrow$ | $\begin{array}{r} 111.2 \\ (5.5 \%) \end{array}$ | 17\% $\uparrow$ |

Earnings Trend (Unit : KRW Billion)

## Financial Position

Financial Status
(Unit : KRW Billion)

|  | 1Q19 | 4Q18 | QoQ | 1Q18 |
| :---: | :---: | :---: | :---: | :---: |
| Assets | $9,000.5$ | $8,644.9$ | $4 \% \uparrow$ | $8,224.8$ |
| Current | $3,687.1$ | $3,525.3$ | $5 \% \uparrow$ | $2,789.2$ |
| Cash <br> Equivalents | $1,143.7$ | $1,202.4$ | $5 \% \downarrow$ | 611.9 |
| Inventory | $1,124.2$ | $1,115.6$ | $1 \% \uparrow$ | 902.4 |
| Non-Current | $5,313.4$ | $5,119.6$ | $4 \% \uparrow$ | $5,435.6$ |
| Tangible | $4,740.4$ | $4,558.0$ | $4 \% \uparrow$ | $4,251.7$ |
| Liabilities | $3,943.2$ | $3,698.4$ | $7 \% \uparrow$ | $3,733.1$ |
| Debts | $2,608.3$ | $2,454.1$ | $6 \% \uparrow$ | $2,689.1$ |
| Net Debts | $1,464.6$ | $1,251.7$ | $17 \% \uparrow$ | $2,077.2$ |
| Equity | $5,057.3$ | $4,946.5$ | $2 \% \uparrow$ | $4,491.7$ |

Financial Ratio

## Component Solution

1Q 19 Sales
(Unit : KRW Billion)
QoQ 7\%<br>, YoY 11\%†


## 1Q 19 Results

- Decreased revenue due to delay in $\Pi$ demand recovery and inventory adjustment
- Decreased sales to Chinese PC and mobile applications
- Increased Auto/Industrial MLCC revenue
- Increased sales to global automotive customers and network applications


## 2Q Outlook and Strategy

- Stagnant demand for $\Pi$ mid/low-end, Tight high-end supply expected to continue
$\rightarrow$ Focus on increasing supply of ultra high capacitance and other high-end products
- Increase demand for Auto/Industrial high reliability MLCC
$\rightarrow$ Switch over IT capacity to meet market demand, expand high reliability line-up, increase sales to major customer


## Module Solution

## 1Q 19 Results

- Increased revenue driven by mass production of new high performance multi camera
- Started supply of triple cam to strategic \& Chinese customers
- Supplied new standard comm. module to strategic customer
- Supplied WiFi 11ax module for flagship smartphone


## 2Q Outlook and Strategy

- Chinese customers are expected to launch new models with high performance camera
$\rightarrow$ Increase supply of high-end camera module (high pixel, high power zoom)
- Opening \& gradually growing of 5G module market
$\rightarrow$ Continuing development of high performance Ant. module


## Substrate Solution

## 1Q 19 Results

- PCB : Decline in revenue of RFPCB for display
- Supply for OLED applications decreased due to fall in demand for overseas customer's smartphone
- PKG : Increase in revenue of FCCSP for AP \& FCBGA for PC
- Increased exclusive supply to high-end flagship


## 2Q Outlook and Strategy

- Weak demand for overseas customer's smartphone continue
$\rightarrow$ Focus on expanding RFPCB line-up for Chinese customers' and camera module
- Increasing demand for high-end PKG substrate
$\rightarrow$ Revenue growth by diversifying GPU/Auto PKG substrate


## Income Statement

| (Unit : KRW Billion) | 1Q19 | 4Q18 | QoQ | 1Q18 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 2,130.5 | 1,998.1 | $7 \% \uparrow$ | 2,018.8 | $6 \% \uparrow$ |
| Cost of Sales | 1,596.9 | 1,373.2 | $16 \% \uparrow$ | 1,546.7 | $3 \% \uparrow$ |
| Gross Profit (\%) | $\begin{array}{r} 533.6 \\ (25.0 \%) \end{array}$ | $\begin{array}{r} 624.9 \\ (31.3 \%) \end{array}$ | $\begin{array}{r} 15 \% \downarrow \\ (6.3 \% \mathrm{p} \downarrow) \end{array}$ | $\begin{array}{r} 472.1 \\ (23.4 \%) \end{array}$ | $\begin{gathered} 13 \% \uparrow \\ (1.6 \% \mathrm{p} \uparrow) \end{gathered}$ |
| SG\&A | 343.3 | 372.6 | $8 \% \downarrow$ | 318.1 | $8 \% \uparrow$ |
| Operating Profit (\%) | $\begin{array}{r} 190.3 \\ (8.9 \%) \end{array}$ | $\begin{array}{r} 252.3 \\ (12.6 \%) \end{array}$ | $\begin{array}{r} 25 \% \downarrow \\ (3.7 \% \mathrm{p} \downarrow) \end{array}$ | $\begin{aligned} & 154.0 \\ & (7.6 \%) \end{aligned}$ | $\begin{gathered} 24 \% \uparrow \\ (1.3 \% \mathrm{p} \uparrow) \end{gathered}$ |
| Non-operating Loss | 18.4 | 14.6 | $26 \% \uparrow$ | 1.7 | 982\% $\uparrow$ |
| Pre-tax Profit (\%) | $\begin{array}{r} 171.9 \\ (8.1 \%) \end{array}$ | $\begin{array}{r} 237.7 \\ (11.9 \%) \end{array}$ | $\begin{array}{r} 28 \% \downarrow \\ (3.8 \% \mathrm{p} \downarrow) \end{array}$ | $\begin{aligned} & 152.3 \\ & (7.5 \%) \end{aligned}$ | $\begin{gathered} 13 \% \uparrow \\ (0.6 \% \mathrm{p} \uparrow) \end{gathered}$ |
| Income Tax | 38.8 | 46.1 | $16 \% \downarrow$ | 36.5 | $6 \% \uparrow$ |
| Non-controlling interests Profit | 3.3 | 6.3 | 48\% $\downarrow$ | 4.6 | 28\% $\downarrow$ |
| Net Income (\%) | $\begin{array}{r} 129.8 \\ (6.1 \%) \end{array}$ | $\begin{array}{r} 185.3 \\ (9.3 \%) \end{array}$ | $\begin{array}{r} 30 \% \downarrow \\ (3.2 \% p \downarrow) \end{array}$ | $\begin{gathered} 1,112 \\ (5.5 \%) \end{gathered}$ | $\begin{gathered} 17 \% \uparrow \\ (0.6 \% p \uparrow) \end{gathered}$ |

## Financial Status

| (Unit : KRW Billion) | 1Q19 | 4Q18 | QoQ | 1Q18 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 9,000.5 | 8,644.9 | $4 \% \uparrow$ | 8,224.8 | $9 \% \uparrow$ |
| Current | 3,687.1 | 3,525.3 | $5 \% \uparrow$ | 2,789.2 | $32 \% \uparrow$ |
| Quick | 2,542.4 | 2,398.8 | $6 \% \uparrow$ | 1,864.3 | $36 \% \uparrow$ |
| Cash equivalents | 1,143.7 | 1,202.4 | $5 \% \downarrow$ | 611.9 | 87\% $\uparrow$ |
| Inventory | 1,124.2 | 1,115.6 | $1 \% \uparrow$ | 902.4 | $25 \% \uparrow$ |
| Non-Current | 5,313.4 | 5,119.6 | $4 \% \uparrow$ | 5,435.6 | $2 \% \downarrow$ |
| Investment | 223.7 | 213.3 | $5 \% \uparrow$ | 878.7 | 75\% $\downarrow$ |
| Tangible | 4,740.4 | 4,558.0 | $4 \% \uparrow$ | 4,251.7 | 11\% $\uparrow$ |
| Liabilities | 3,943.2 | 3,698.4 | $7 \% \uparrow$ | 3,733.1 | $6 \% \uparrow$ |
| Debts | 2,608.3 | 2,454.1 | $6 \% \uparrow$ | 2,689.1 | $3 \% \downarrow$ |
| Net Debts | 1,464.6 | 1,251.7 | $17 \% \uparrow$ | 2,077.2 | 29\% $\downarrow$ |
| Equity | 5,057.3 | 4,946.5 | $2 \% \uparrow$ | 4,491.7 | $13 \% \uparrow$ |
| Current Ratio | 140\% | 140\% | - | 98\% | $42 \% \mathrm{p} \uparrow$ |
| Debt Ratio | 78\% | 75\% | $3 \% \mathrm{p} \uparrow$ | 83\% | 5\%p $\downarrow$ |
| Net Debt Ratio | 29\% | 25\% | $4 \% \mathrm{p} \uparrow$ | 46\% | 17\%p $\downarrow$ |
| Capital Adequacy Ratio | 56\% | 57\% | 1\%p $\downarrow$ | 55\% | 1\%p $\uparrow$ |

## Cash Flow

| (Unit : KRW Billion) | 1Q19 | 4Q18 | 1Q18 |
| :---: | :---: | :---: | :---: |
| Cash at the beginning of period | 1,002.4 | 1,268.6 | 444.6 |
| Cash flows from operating activities | 195.4 | 395.5 | 213.0 |
| Net Income | 133.0 | 191.7 | 115.8 |
| Depreciation | 203.2 | 193.4 | 159.2 |
| Cash flows used in investing activities | -174.0 | -577.2 | -281.8 |
| Increase in tangible assets | -373.3 | -377.4 | -282.9 |
| Cash flows from financing activities | 95.9 | -154.1 | 99.9 |
| Increase/Decrease in debt | 124.1 | -130.3 | 120.2 |
| Foreign exchange difference | 24.0 | 69.6 | 56.2 |
| Net changes in cash | 141.3 | -266.2 | 87.3 |
| Cash at the end of period | 1,143.7 | 1,002.4 | 531.9 |

